# HVC KYOTO

## Date:July 2nd, 2020
## Venue:Kyoto Research Park

# Wanted!!
## Pitch Presenters
( Startups, Researchers)
## Partners
(Tech Seekers, Investors)

We, HVC KYOTO, are providing global market insights for domestic startups in alliance with global healthcare companies, professional advisors, mentors and trainers in the translational research and business planning. Our uniqueness and strength is providing training and opportunity to pitch in “English” in front of “Global Companies”. We are welcome presenters from startups to the podium, as well as partners from pharmaceuticals, biotechs, medtechs and venture capitals to generate the "Healthcare Innovation Ecosystem” at the global window place of Japan, KYOTO.

The lead mentor (at all events)
Professor Tomoyoshi Koyanagi
University of Tsukuba/Kyoto University Hospital

## 【Ref.】HVCKYOTO 2019 Partners

### Platinum

iPark Shonan　Takeda　JOHNAN to accelerate your business　Johnson & Johnson INNOVATION

### Gold

バイエル　NEVER SAY NEVER ロート製薬

### Silver

田辺三菱製薬　Roche　京都大学イノベーションキャピタル株式会社 KYOTO-iCAP KYOTO UNIVERSITY INNOVATION CAPITAL Co.,Ltd.　小林製薬

EY Building a better working world　maruho マルホ株式会社　JT　TOKYU LAND CORPORATION

## 【ピッチ登壇者募集中　WANTED – Pitch Presenters ！】

**ピッチ登壇　ご応募について**

**1**

事務局(hvckyoto@krp.co.jp)宛に登壇希望の旨をお知らせください。
エントリーシートをお送りしますので、2020年4月6日（月）までにメール添付でご返送ください。
書類選考の結果を同4月末にご連絡します。
Contact to secretariat(hvckyoto@krp.co.jp)  for application request.
Complete and submit the entry sheet from secretariat by 6th of April,2020 by e-mail.
Successful candidates will be selected by end/April after screening process.

**2**

選抜者を対象に事前メンタリングを2回（①5月②6月）実施し、英語ピッチの作成を支援します。
パートナー企業・ベンチャーキャピタルから専門家がメンターとして参加し、事業提携や資金調達の相手側が何を求めているか、リアルな視点でご指導いただきます。※受講無料、会場までの交通費は1人1回分支給。※来場困難な場合はSkypeで対応
・5月　英語ピッチのポイントご紹介、全体ピッチ
・6月個別フォロー
Pre-mentoring will be conducted twice (①May ②June) for selected pitch presenters to support the sophistication in English pitches.
Experts from partner companies and venture capital will participate as mentors, and they will provide guidance from a realistic perspective on what business partners and funding partners are looking for.
※Domestic transportation expenses to the venue will be paid once per person.　※Via Skype acceptable.
・May　Introduction of English pitch points, overall pitch
・June　Individual follow-up.

**3**

当日の英語ピッチでは、国内外から企業・研究機関で活躍するメンター陣が臨席し、登壇者に対してグローバル視点での事業成功に向けた的確な助言を行う公開メンタリングがあります。
当日はこのほか、基調講演・パートナー企業との個別面談・併設展・ 交流会もあります。全体が見渡せる規模で運営していますので、パートナー企業のほか、参加者、登壇者ともコミュニケーションを深め、事業連携・資金調達・人材獲得のチャンスを広げて頂けます。
※登壇者＋帯同2名まで交流会参加費無料
On the day's English pitch, there will be public mentoring by the mentors at the key positions in the corporates and research institutes in the world, and providing accurate advices to reach the successful business goals from global perspectives.
Besides, there will also be keynote speeches, individual meetings with partner companies, side exhibitions, and exchange events. Since this event is operated at compact but intensive scale, you will find a great potentiality to deepen communication with partner companies, participants and speakers, and to expand opportunities for business collaboration, fund procurement or even human resource acquisition.　* Free admission fee for up to 2 participants.

## 【エントリーシート　Entry Sheet（日本語/English）】

ダウンロード/ Download ：https://www.krp.co.jp/hvckyoto/detail/1501.html#title1501

## 【実績一覧/Track Record】 The total procurement amount of 49 HVCKYOTO Alumni **JPY4.7B**.

※Public information only

| Event date | 2016.8.1(pre.) | 2017.8.4（1st.） | 2018.7.3（2nd.） | 2019.7.1（3rd） |
|---|---|---|---|---|
| Attendees | 140 | 160 | 260 | 250 |
| Presenters | 2 | 10 | 24 | 29 |
| Guest speakers | **Prf. Daria Mochly-Rosen** SPARK Founder, Stanford Univ. School of Med., **Dr. Johaness Fruehauf** Lab Central Co-founder & President | **Elizabeth Steele,** MasBio Director **Craig Garner,** Founder, SPARK-Berlin | **Dr. Kevin Grimes**, Stanford Univ. **Laura Holberger,** BioLabs VP | **Rieko Yajima,** Stanford Uni. Director, SPARK Program in Translational Research School of Medicine **Shinichi Torii,** President & Rep.Director Biogen Japan Inc |
| Partners | 4 companies | 6 companies | 10 companies | 14 companies |
| Individual Mtg. | - | 14 | 39 | 93 |
| Organizers | ・Kyoto Industry-Academia-Government collaboration organization<br>・Kyoto Research Park | ・JETRO・Kyoto Pref・City of Kyoto<br>・Kyoto Industry-Academia-Government collaboration organization<br>・Kyoto Research Park | ・JETRO　・Kyoto Pref　・City of Kyoto<br>・Kyoto Research Park | |
| Co-Organizers | ・Kyoto University Medical Science and Business Liaison Organization(KUMBL)<br>・JETRO | ・Kyoto University Medical Science and Business Liaison Organization(KUMBL) | ・Kyoto University Office of Society Academia Collaboration for Innovation | |