



Healthcare Venture Conference KYOTO 2018

Showcasing the
“Next Innovations in Healthcare”

Conference Report

The Only Healthcare English Pitch & Partnering Event in Japan!



- 24 Innovative English Pitch & Mentoring!**
- 3 Cutting Edge Lectures**
- 39 Individual Business Meetings**



Bring “smile” to suffering patients worldwide with superb technological seeds in Japan

HVC KYOTO focuses on early stage technology incubation in life science field to bridge basic and local scientific knowledge and commercial developments for the global market.

The barriers which **HVC KYOTO** aims to solve:

Language

Market

Support

HVC KYOTO 2018 Program Overview

Title HVC KYOTO 2018
Healthcare Venture Conference KYOTO 2018

Date 2018/7/3 Tue. 09:30-17:00

Venue Kyoto Research Park

Participants 260

Organizers Japan External Trade Organization(JETRO), Kyoto Prefecture, City of Kyoto, Kyoto Research Park Corp.

Co-Organizers Kyoto University Office of Society Academia Collaboration for Innovation (Kyoto University SACI)
Kyoto Industry-Academia-Government Cooperative Organization

JETRO Japan External Trade Organization
Regional Promotion Project

Showcasing
20+ "Next Innovations in Healthcare" Date: 2018/7/3 (Tue)
Venue: Kyoto Research Park

From Kyoto to World

HVC KYOTO 2018



Global Healthcare
20+ Innovative Pitch
Networking

◆ Conference Program

9:30	Opening Note	Kenichi Ishihara	JETRO KYOTO
9:40	Keynote Session	From Academic Discovery to Novel Therapeutic -12 years of "SPARKing Translational Research- Dr. Kevin Grimes	
		Stanford University	
10:05	Pitch Session 1	Researchers Hiroshima University, Kyoto University, Kyushu University Startups Beacle Inc., BeCellbar LLC., iHeart Japan Corporation, OLIGOGEN, Inc., Thyas Co. Ltd.	
11:30	Coffee Break & Exhibition (Drinks available at Banquet Hall)		
11:50	International Session	BioLabs -The new way of building biotech companies- Dr. Laura Halberger	
		BioLabs	
	International Pitch:	HISKY Medical Technologies Co.,Ltd., Invitroque Limited	
12:30	Lunch Break		
13:30	Kyoto University Session	Translational Research and Bioresources for the Acceleration of Early Stage Drug Discovery Tomoyoshi Koyanagi	
		Kyoto University	
13:50	Pitch Session 2	Researchers Kyoto Industrial Health Association, Kyoto University Startups JOHNA N Corporation, Matrkome, Inc., MICAN Technologies Inc., TissueByNet Corp.	
15:00	Coffee Break & Exhibition (Drinks available at Banquet Hall)		
15:30	Pitch Session 3	Researchers Tohoku University Startups A GREE Co., Ltd., HA-PPY Co., Ltd., FS Academia Japan, Inc., MaRI Co., Ltd., Reseapro Scientific Services, Think-Lands Co., Ltd.	
16:45	Closing		
17:00	Reception	※Admission:JPY5,000 (Please pay by cash at registration desk)	

HVC KYOTO 2018 Pitch Presenters

Pitch Session 1

		Title	Speaker
1	 HIROSHIMA UNIVERSITY	Business development of regenerative medicine by use of magnetic targeting technology	Naotaka Hirami Professor, Center for Collaborative Research & Community Cooperation, Hiroshima University
2	 京都大学 KYOTO UNIVERSITY	Development of world's first therapeutic drug for Dry AMD	Tomokazu Hirose Manager of business development for AMD project, Department of Pharmacology Graduate School of Pharmaceutical Sciences, Kyoto University
3	 NOVIGO Medical Innovation	Development and sales of vaccine seal	Qingliang Kong Chief Technical Officer, Kyushu University Start up Club NOVIGO
4	 Beacle	Preventive and therapeutic vaccine against Hepatitis B using a novel HBs-L antigen	Yasumasa Goh President and CEO, Beacle Inc.
5	 BeCellBar LLC	Drug absorption enhancers boost the development of "beyond-Ro5" medicines.	Hidekazu Hiroaki CKO, BeCellBar LLC.
6	 iHeart	Development of alternative to heart transplantation	Kenji Kakuta President & CEO, iHeart Japan Corporation
7	 Oligogen	Development of Regenerative Medical Product using Human Neural Stem Cell "OligoGenie"	Tsuneo Kido CEO, OLIGOGEN, Inc.
8	 Thyas Co. Ltd	Fighting Cancer with Nobel Prize-winning iPS Cell Technology	Yasumichi Hitoshi President & CEO, Thyas Co. Ltd.

HVC KYOTO 2018 Pitch Presenters

International Pitch

		Title	Speaker
1	 HISKY MED	FibroTouch—Non-invasive Diagnosis of Liver Fibrosis and Fatty Liver	Jack Yu Head of International Market Wuxi Hisky Medical Technologies Co., Ltd.
2	 INVITROCUE® Transforming bioanalytics	Onco-PDO: Phenotypic driven Precision Oncology	Sunny Chiok Ling Tan Senior Vice President, Scientific Affairs & Business Development, Invitrocue Limited
3	 biobot ANALYTICS	Biobot Analytics: We analyze city sewage to measure population health	Noriko Endo Spatial Epidemiologist, Biobot Analytics

Pitch Session 2

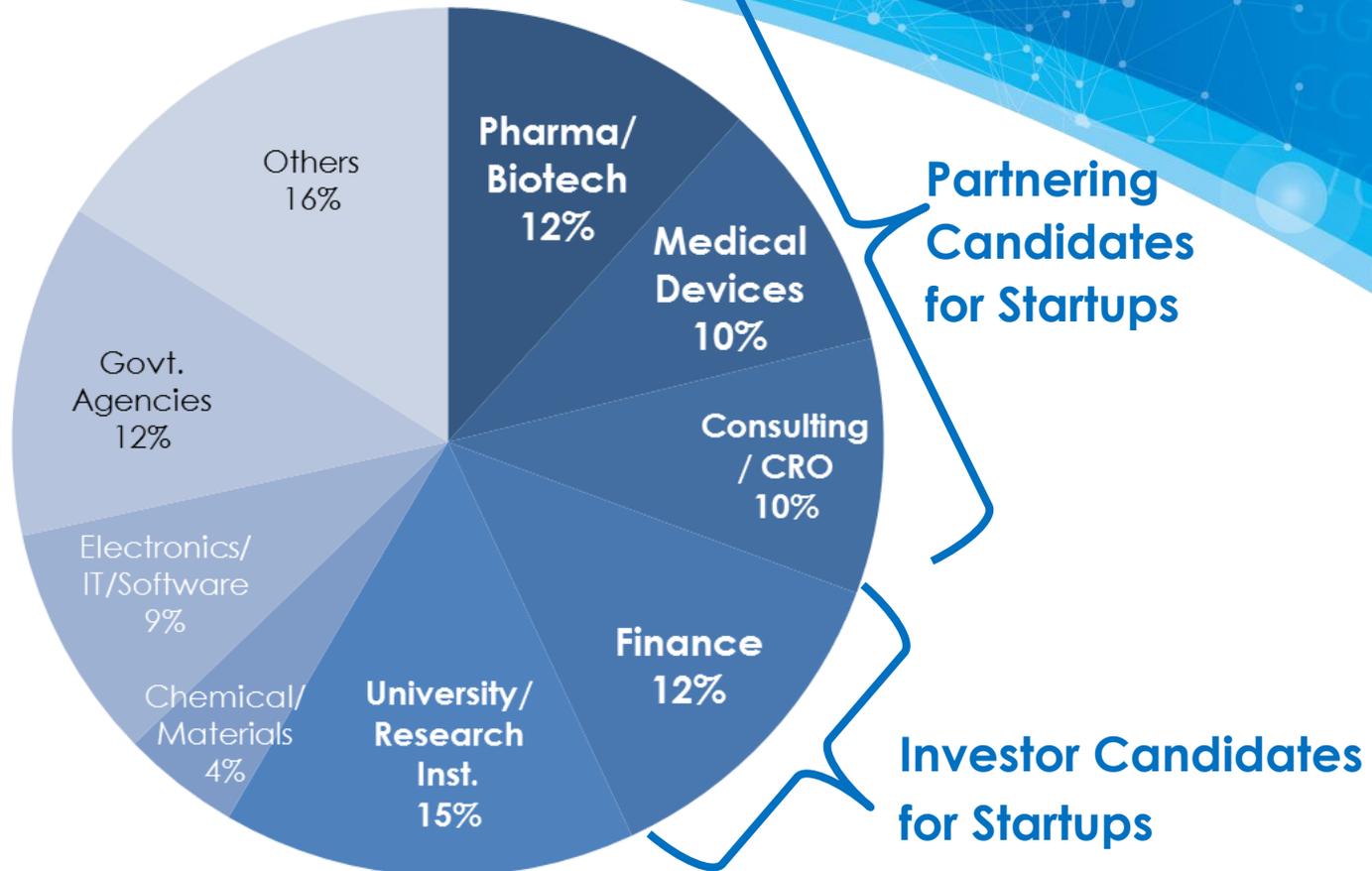
		Title	Speaker
1	 一般財団法人 京都工場保健会	The best house for cells	Akira Nakada Medical Doctor, Kyoto Industrial Health Association
2	 iCeMS Kyoto University iCeMS Research Center	Body on a Chip for next stem-cell applications	Ken-ichiro Kamei Associate Professor, Institute for Integrated Cell-Material Sciences (iCeMS), Kyoto University Institute for Advanced Study (KIJIAS), Kyoto University
3	 JOHNNAN to accelerate your business	Freedom from Routine Work in R&D - Unprecedented clinical examination process with a game-changing motion planning technology -	Mitsuyo Yamamoto President & CEO, JOHNNAN Corporation
4	 MATRIXOME	Cell culture substrate stands on 'MATRIXOME'	Takuji Yamamoto CEO, Matrixome, Inc.
5	 MiCAN	MiCAN will accelerate infectious disease research through special cells created with regenerative medicine technology	Kazuo Miyazaki Founder & CEO, MiCAN Technologies Inc.
6	 #TissueByNet	BioPrint without BioPrinter-Artificial Organ and Disease Model	Jiro Ono CEO, TissueByNet Corp.

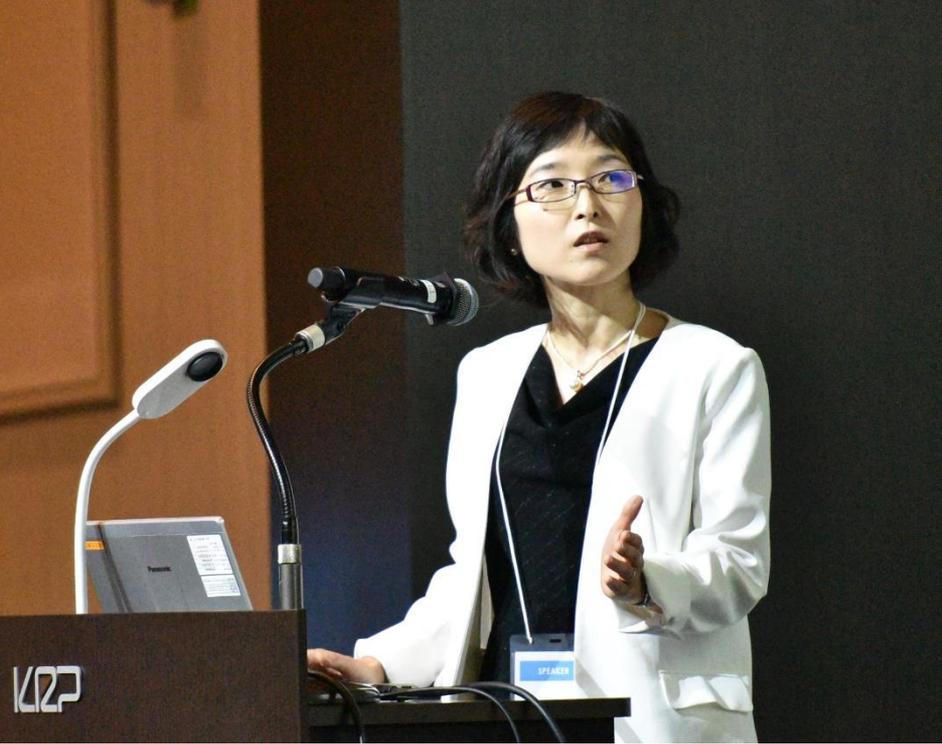
HVC KYOTO 2018 Pitch Presenters

Pitch Session 3

		Title	Speaker
1	 東北大学 TOHOKU UNIVERSITY	Development of the aspiration detection sensor improving the quality of rehabilitation for dysphagia patients	Yosuke Hara Research fellow, Tohoku University graduate school of biomedical engineering
2	 LEBER	Doctor Sharing on smartphone -NO.1 Cyber Hospital “LEBER”-	Sena Taga Chief Social design Officer, Sales, AGREE Co., Ltd.
3	 歯っぴー	Providing the oral care system necessary for 100 years of life	Akinori Oyama CEO, HA-PPY Co., Ltd.
4	 iPS Academia Japan.	Key technology for commercialization of iPS cell-based therapy - Looking for potential licensees! -	Mariko Awata Manager, License, iPS Academia Japan, Inc.
5	 MaRI	Stop snoring for bedpartners	Hirofumi Taki CEO, MaRI Co., Ltd.
6	 Reseapro P H A R M A	An E-platform to leverage Indian health care resources for Clinical trial and Medical Documentation Eco-system	Tanmaya Mohapatra Co-Founder, Reseapro Scientific Services
7	 THINK LANDS	High performance and high functionality hollow micro-needles by an innovative optical vortex laser fabrication technology - Magic hollow micro-needles for diabetes -	Yoichi Oikawa CTO & Director, R&D Executive Officer, Think-Lands Co., Ltd.

260 Participants from wide business fields joined HVC KYOTO 2018





Pitch & Mentoring



1. 24 Innovative Pitch!

Researchers/Startups from Japan, China, Singapore, USA gathered to give pitch in English

2. World Class Mentoring!

International Professionals provided mentoring to support global entry and success

3. Pre-Pitch Coaching!

Group&individual support provided in advance to refine their pitch presentations

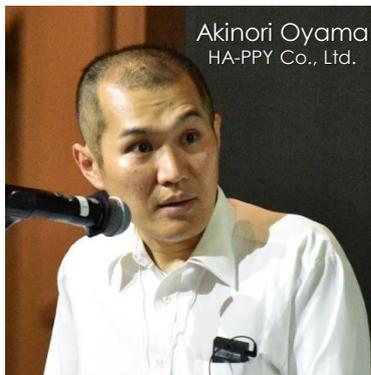
Pitch Session 1



International Pitch



Pitch Session 2



Facilitator



Tomoyoshi Koyanagi
Kyoto University

Mentors



Kevin Grimes
Stanford University



Laura Holberger
BioLabs



Dan Wang
Johnson & Johnson
Innovation



Toshio Fujimoto
Takeda
Pharmaceutical
Company



Taiki Ishikura
JOMDD, Inc.



Shogo Nakamori
PAREXEL
International



Cutting Edge Lectures



1. **Stanford SPARK**

Program for "SPARKing" Translational Research from Academia

2. **BioLabs**

Most successful biotech incubator in the world

3. **Academia's Bioresources**

Kyoto University's new program to accelerate Translational Research



39 Arranged Power Meetings

20 minutes 1to1 individual meetings between Presenters and Partners for business matching and open innovation

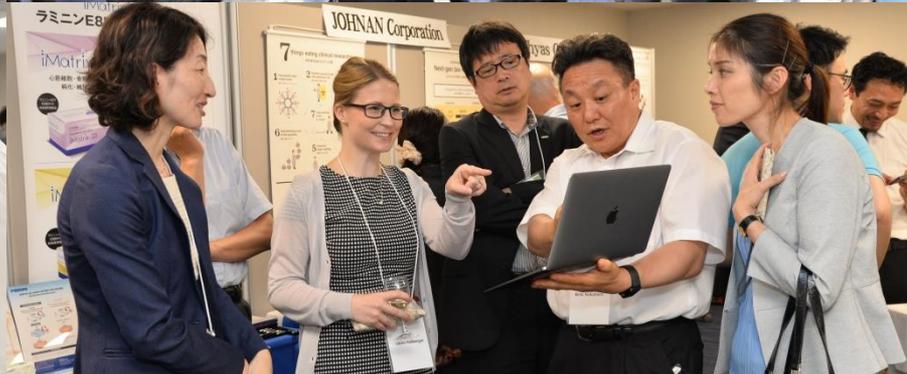


HVC KYOTO 2018 Partners: seekers&supporters of innovation:



Exhibition & Networking

Exciting × Fun = Innovation



[Feedbacks] from Participants

I learned how to nurture startups & entrepreneurs through the lectures given by Dr. Grimes of SPARK Stanford, Dr. Holberger of BioLabs, and Dr. Koyanagi of Kyoto U. It was interesting to hear all the pitch presentations as well.

The conference was organized in English. There were many mentors, who gave superb comments and suggestions. English is a key tool for Japanese startups, so it would be great if HVC Kyoto continues with the present format.

It was a meaningful conference for me. Pitch presenters showed their objective & technology features as well as their motivation in their slides, so I understood what they were seeking at the conference.

Pitch contents and the comments/feedbacks from the mentors were very helpful to improve my pitch-presentation skill.

I think that HVC KYOTO is a perfect role model for English pitch events in Japan.



[Feedbacks] from Presenters

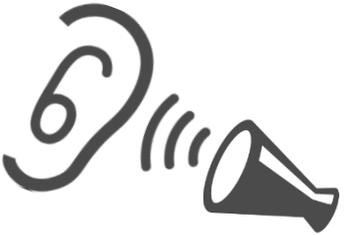
Understand the Bio Medical Startup and Venture ecosystem in Kyoto. Very good platform for companies to look for collaboration partners and mentors, and to understand the healthcare venture ecosystem.

I met many people from various companies and universities. Many pitch presentations and mentors' comments gave me a good clue. Also, pitch training and Skype follow-ups provided by the organizer prior to the conference were very helpful.

I think that HVC KYOTO was a successful meeting with high quality contents. I saw people kept talking in front of the posters even after the next session started. I think that pitch presentations followed by poster sessions were good!. I'm quite confident to say that HVC Kyoto has a bright future!

I met a potential supporter, who could push my project forward. Kyoto has a great potential for supporting environments and networking opportunities!

Thank you very much for providing such a valuable opportunity for me! I met many people from various pharmaceutical companies, which may provide me potential joint research opportunities. I will try hard to push my research.



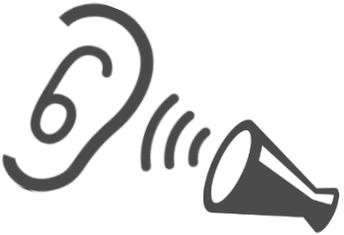
[Feedbacks] from Partners

I evidenced at the conference that there was a huge demand for collaborations between start-ups and global companies in Japan. My colleagues who had participated in other partnering events commented that HVC KYOTO was the only event in Japan that firmly sees global opportunities. I will also follow up the discussions with the startups I contacted. Thank you for giving us a wonderful opportunity!

HVC KYOTO was hugely successful in many perspectives and gave me good insights. The organizers did an amazing job to recruit so many outstanding presenters.

It was a great conference for us to seek new business opportunities. I was stimulated by the pitches, so I would like to give my pitch presentation next time.

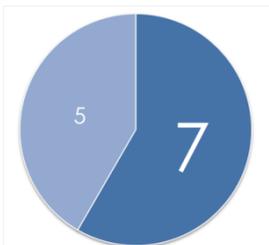
I strongly felt the HVC KYOTO was an import resource for both our International and Japanese employees. It provided a good format for the Japanese employees to interact foreign attendees, and for the International employees to find new opportunities.



HVC KYOTO as springboard for Startup Success

Accomplishments by HVC KYOTO Presenters (2017/4~)

Out of 12 Startups from HVC KYOTO 2016&2017



Startups succeeded in raising investment

2.8Bil
JPY

Amount of attracted investments by 7 startups



Partnerships with Companies
Joint R&D projects with Universities

We need your support for HVC KYOTO 2019!

!! WANTED !!



➤ **Innovative Researcher / Startups**

- ① Startups/SMEs seeking for next stage investment & partnerships
- ② Researchers/Entrepreneurs seeking for supporters and strategic advice



➤ **Investors, Global Enterprises seeking for new innovation**

- ① Companies seeking for new innovation seeds in healthcare
- ② VCs seeking for next potential investees

**Please join our challenge to create
the “Healthcare Innovation Ecosystem” in Japan!**

Application&inquiries ⇒ hvckyoto@krp.co.jp

Please check
HVC KYOTO Website
for more!

