



HVC KYOTO 2024

Showcasing the
“Next Innovations in Healthcare”
Conference Report





15 Finalists' Pitch & Open Mentoring
25 Innovative Startups × **23** Partners
98 Individual Business Meetings





Gateway for innovative start-ups aiming to develop cross-border business

HVC KYOTO is providing a key component of business planning for healthcare startups, “Global Market Insight” making alliances with professionals in the translational research. Advisors maximize the appeal of start-ups to partners and Demo Day participants.



The barriers **HVC KYOTO** aims to solve

Ecosystem

Language

Market



Our uniqueness and strength are providing training and an opportunity to pitch in “English” in front of “Global Companies”.



We welcome pitch speakers from startups as well as partners from healthcare industries and VCs, at a world-class exclusive place, KYOTO.



Pitch & Advice Session



1. *Seeds of Innovations!*

Selected 25 startups and highly entrepreneurial-minded researchers

2. *Pre-Pitch Coaching!*

Business advice sessions for selected startups to provide advice on English pitches and business strategies with an eye on overseas markets

3. *Finalists' Pitch & Open Advising!*

At the Demo Day, 15 finalists is openly shared pitches and QA sessions with the advisors

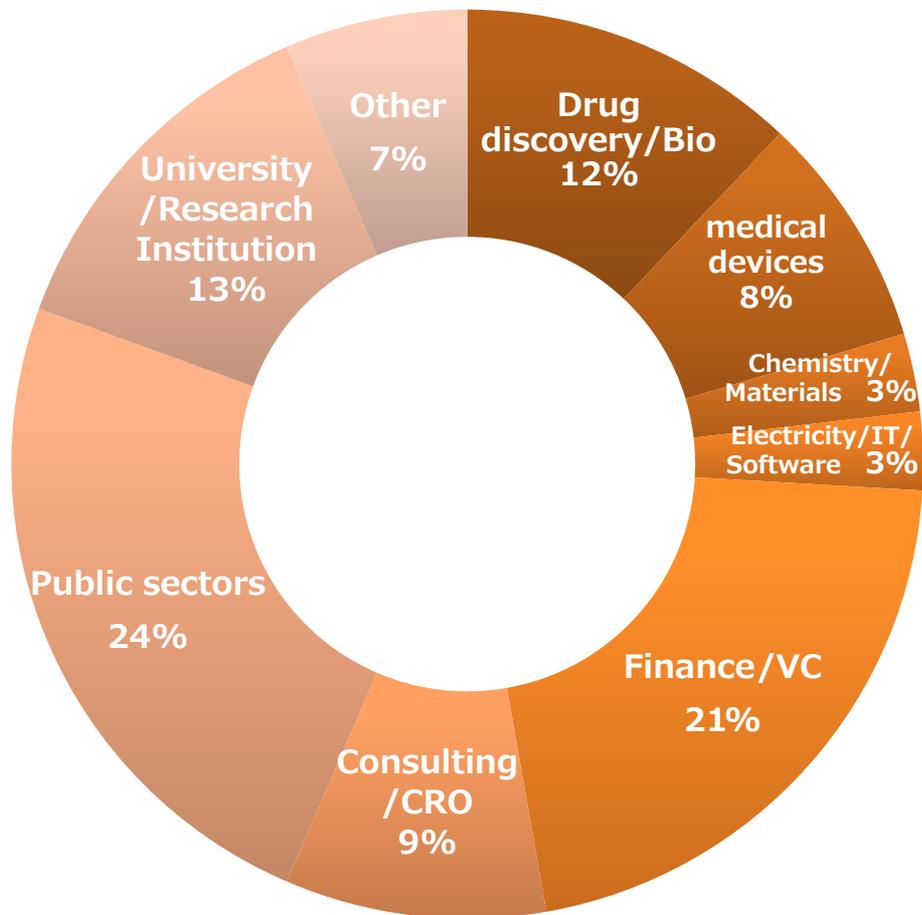
Program Overview

| | |
|---------------|---|
| Title | HVC KYOTO 2024 Demo Day |
| Date | July 8 - 9, 2024 |
| Venue | Bldg.4, Kyoto Research Park |
| Organizers | Japan External Trade Organization (JETRO), Kyoto Prefecture, City of Kyoto, KYOTO RESEARCH PARK Corp. |
| Co-Organizers | Kansai Innovation Initiative(KSII), Office of Institutional Advancement and Communications Kyoto University, Kyoto University Innovation Capital Co., Ltd. |
| Supporters | The Kansai Bureau of Economy, Trade and Industry (METI-KANSAI), Osaka Prefectural Government, Hyogo Prefectural Government, City of Osaka, City of Kobe, The Osaka Chamber of Commerce and Industry, The Kobe Chamber of Commerce and Industry, The Kyoto Chamber of Commerce and Industry, Kyoto Industrial Support Organization 21, Advanced Science, Technology & Management Research Institute of KYOTO (ASTEM), Foundation for Biomedical Research and Innovation at KOBE, Kansai Economic Federation (Kankeiren), Kyoto Industrial Association, Kyoto Wisdom Industry Creation Center, Life Science Innovation Network Japan(LINK-J), Kansai Health and Medical Association, Kansai Health and Medical Care Innovation Council, MIT Venture Forum of Japan (MIT-VFJ), SARR LLC, Kansai Pharmaceutical Industries Association (KPIA), Biocommunity Kansai (BioCK), Plug and Play Japan KK, Economic Development City of Düsseldorf |

Demo Day Program

| | |
|----------------------------------|--|
| Opening Remarks | Atsuko Kadowaki, President, Kyoto Research Park Corp. |
| Congratulatory Speech | Dan Wang, Head, Johnson and Johnson Innovation – Asia Pacific |
| Biotech Pitch | 7 finalists |
| Keynote Speech 1 | Mark Arundine, US BD Head, Neuroscience, Ophthalmology & Rare Diseases, Genentech, a Member of the Roche Group |
| Medtech Pitch | 8 finalists |
| Keynote Speech 2 | Buzz Palmer, Chief Executive Officer, Medtech Actuator., Professor, University of Melbourne |
| Keynote Speech 3 | Atsushi Sekiguchi, Urban Business Unit Shibuya Business Division Town Management Department, Tokyu Land Corporation |
| Keynote Speech 4 | Shuji Honjo, Ph.D., MBA, Visiting Professor, Tama Graduate School of Business |
| Talk Sessions | <ul style="list-style-type: none"> •Akihiko Kawakami, Ph.D., Senior Project Leader, MEDISO Senior Researcher, Mitsubishi Research Institute, Inc •Shuji Honjo, Ph.D., MBA, Visiting Professor, Tama Graduate School of Business •Chizu Saeki, M.D.,Ph.D. Candidate, Department of Neurology, Graduate School of Medicine, Osaka University •Tomoyoshi Koyanagi, Ph.D., Director, Program-Specific Professor Business Development Office, Institute for Advancement of Clinical and Translational Science (iACT), Kyoto University Hospital |
| Presentation of Corporate Awards | JETRO Award, KSII Award, IT-Farm Award, KRP Award |
| General Comments | Tomoyoshi Koyanagi, Ph.D., Director, Program-Specific Professor Business Development Office, Institute for Advancement of Clinical and Translational Science (iACT), Kyoto University Hospital |
| Closing Remarks | Hideki Sho, Chief Director, JETRO Kyoto |

Demo Day Participants Attribute



On-site Participants **220**

Business Companies **26%**

Investors, Incubators **30%**

Opening Remarks



Atsuko Kadowaki,
President,
Kyoto Research Park Corp.

Congratulatory Speech



Dan Wang, M.D., MBA, MPH,
Head, Johnson and Johnson
Innovation - Asia Pacific

Keynote Speeches



Mark Arundine, Ph.D., MBA,
US BD Head,
Neuroscience, Ophthalmology &
Rare Diseases, Genentech,
a Member of the Roche Group



Buzz Palmer, M.D., MBA., PhD,
Chief Executive Officer,
Medtech Actuator,
Professor, University of Melbourne



Atsushi Sekiguchi,
Urban Business Unit Shibuya
Business Division
Town Management Department,
Tokyu Land Corporation



Shuji Honjo, Ph.D., MBA,
Visiting Professor,
Tama Graduate School of Business

Talk Sessions



Akihiko Kawakami, Ph.D.,
Senior Project Leader, MEDISO
Senior Researcher,
Mitsubishi Research Institute, Inc



Shuji Honjo, Ph.D., MBA,
Visiting Professor,
Tama Graduate School of Business



Chizu Saeki, M.D.,Ph.D.
Candidate,
Department of Neurology,
Graduate School of Medicine,
Osaka University



Tomoyoshi Koyanagi, Ph.D.,
Director, Program-Specific Professor
Business Development Office,
Institute for Advancement of Clinical
and Translational Science (iACT),
Kyoto University Hospital

Closing Remarks



Hideki Sho,
Chief Director,
JETRO Kyoto

Finalists in the Biotech Category



Liid Pharmaceuticals, Inc.
Fumito Wada,
President & CEO



*Unleashing the Potential of
Antisense Therapeutics*



Flying Cell Co. Ltd
Norio Kaneko,
President and CEO



Target and Stay technology in Cell Therapy



RadioNano
Therapeutics, Inc.
Naoki Komatsu



RadioNano Therapy for Cancer



NERON Inc.
Yasuhisa Nagasaki,
CEO



*Research and development of gut microbiome
cocktail for use in mental well-being*



ANRis Inc.
Kumiko Ui-Tei,
CTO



*Development of a nucleic acid drug,
SNPD-siRNA, that distinguishes single
nucleotide mutations*



Genomeminer.ai
(Tupac Bio Japan K.K.)
Eli Lyons, CEO



*Harnessing Genome Mining and
Bioinformatics for Next-Generation
Therapeutics and Clinical Analysis*



xFOREST
Therapeutics Co., Ltd.
Georg Urtel,
Director, Researcher, European head



*FOREST technologies; An efficient profiling
method for RNA targeted drug discovery*

Finalists in the Medtech Category



GramEye Inc.
Tatsuya Yamada,
COO



AI-based updates for infectious disease care



Kyoto University Hospital
Tsutomu Nishimura,
Specified Associate Professor



Toward ZERO Loneliness



PLEN Robotics Inc.
Yuki Ogawa,
Sales & Marketing Associate



*"Care Cube" Risk Management through
Stress Assessment with Voice Analysis AI*



Spine Chronicle
Japan Co., Ltd.
Ryo Kitagawa,
Head of Global Strategy



*The best surgical spinal implant
for aging spine*



AIRS Inc.
Sanghyun Jung,
CEO



*RONAVIS, A robot and navigation system
for fracture surgery*



Almaprism Inc.
Shinichi Kasuno,
CEO

ALMAPRISM

*Developing a video game application
for streamlining ADHD psychotherapy*



Medlarks Co., Ltd.
Yasuyuki Matsuura,
CEO



*A Device to Prevent Catheter Associated
Urinary Tract Infection (CAUTI)*



iDevice, Inc.
Masahiko Hara,
CEO



*Innovative Respiratory Mask
Featuring a Unique Bellows Design
Due To Japan's Craftsmanship which Enhances
the Experience for Patients and Medical Staff*

Primary Selected Startups



Cellus.inc
Myong Jong Yoo,
COO



Cellus for a helper for ICI drugs



Doshisha University
Keiichi Karasugi,
Specially Appointed Assistant
Professor, Organization for Research
Initiatives and Development.



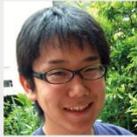
*Antidote for Carbon Monoxide Poisoning
"hemoCD"*



Kindai University
Takuma Shiraki,
Associate Professor



*Drug-Revolution-Cubic helps
crossing the valley of death*



Craftide, Co., Ltd.
Shunsuke Oishi,
Representative Director



*Next-Generation Medical Solutions
through the Development of
Innovative Biomaterial "Synthetic Elastin"*



Enishia Inc.
Shigeo Kohigashi,
CEO



*Transforming the healthcare system with
Language Processing*



kokoromil Inc.
Daiki Hayashi,
CEO



*The World's First and Only
'At-home Heart Checkup Service'*



Kyoto University
Graduate School of Medicine
Hirohiko Kohjitani,
Program Specified Assistant Professor



*Research and development of a precise
diagnosis program for arrhythmia disease
based on prediction of intracardiac
ECG information from 12-lead ECG*



Kyoto Sangyo University
Keiko Kato,
Professor, Faculty of Life Sciences



*Sarcopenia check service
using urinary frailty biomarkers*



Osaka University
Chizu Saeki,
Ph.D. Candidate,
Department of Neurology,
Graduate School of Medicine



*Application of devices for the diagnosis,
prognostic prediction,
and assessment of disease state in ALS*



respiteJAPAN Inc.
Ryoko Saga,
CEO



*Support Book AI that visualizes
children and optimizes responses*

Lead Advisor



Tomoyoshi Koyanagi, Ph.D.,
Director, Program-Specific Professor
Business Development Office Institute
for Advancement of Clinical and
Translational Science (iACT),
Kyoto University Hospital

Advisors



Dan Wang, M.D., MBA, MPH,
Head, Johnson and Johnson
Innovation - Asia Pacific



Buzz Palmer, M.D., MBA, PhD,
Chief Executive Officer,
Medtech Actuator.,
Professor, University of Melbourne



Joe Zheng, Ph.D.,
Head of External Alliance,
China Innovation Center of Roche



Seiichi Inamura, Ph.D.,
Head of Search and Evaluation Group,
Chugai Partnering



Satoshi Ogawa, Ph.D.,
Partner,
TMI Associates Kyoto Office



Mikio Kasahara,
Asia Partnering BD Director,
Pharma Partnering

Advisors



Osami Kono,
Executive Officer,
BD Group & Investment Group,
Kyoto University Innovation Capital



Jun Kusunoki, Ph.D.,
Senior Director, Japan Country
Lead & Regional Strategic
Sourcing Liaison, Johnson and
Johnson Innovation – Asia Pacific



Shin Satake,
Industry-Academia Collaboration
Coordinator, JETRO Kyoto



Masakatsu Noguchi, Ph.D.,
Associate Professor(Special Designation)
Office of Research and Academia-
Government-Community Collaboration,
Hiroshima University.,
Co-founder, Yourguild inc.



Yu Moriguchi, Ph.D.,
Associate Professor / Lecturer
Department of Orthopaedic
Surgery Center for Global Health,
Osaka University



Akifumi Morinaka, Ph.D.,
Chief Executive Officer,
Rege Nephro Co., Ltd.



Jun Yamadera,
Chief Chaos Officer,
Eyes, JAPAN co.ltd.
Imaginary Number LLC.

JETRO Awards

Almaprism Inc.
CEO Shinichi Kasuno

Developing a video game application
for streamlining ADHD psychotherapy

ALMAPRISM

~Extra Prize~

Seed rights to the Osaka session of
“MedTech Actuator Origin Japan 2024”



KSII Awards

Kyoto University Hospital
Specified Associate Professor
Tsutomu Nishimura

Toward ZERO Loneliness



~Extra Prize~
Priority support provided by KSII,
including U-START UP KANSAI



IT-Farm Awards

GramEye Inc.
COO **Tatsuya Yamada**

AI-based updates
for infectious disease care



~Extra Prize~
Right to speak at the global startup contest
“XTC JAPAN”



KRP Awards

ANRis Inc.
CTO Kumiko Ui-Tei

Development of a nucleic acid drug, SNP_D-siRNA,
that distinguishes single nucleotide mutations



~Extra Prize~

6 months free use of TURNKEY LAB KENTO,
shared rental lab with shared equipment,
and KRP BIZ NEXT service office.



Platinum Partners



Gold Partners



Silver Partners





Networking in Person @KYOTO
Exciting × Fun = Innovation



1to1 individual meetings
between 25 startups and 23 partners: 98



Other Published Reports



Nikkei Biotechnology & Business



JETRO Biznews



MHLW MEDISO



Kyoto Shimbun

!! WANTED !!



➤ *Pitch Speakers* *Recruitment starts in Jan 2025

- ① Startups in the seed to early stages seeking funding or business partnerships.
- ② Entrepreneurial researchers aiming to commercialize research, identify business challenges, and gain supporters.



➤ *Partners* *at any time

- ① Healthcare companies in drug discovery, biotech, medical devices, and digital health.
- ② Supporting entities like VCs, CVCs, financial institutions, real estate firms, and incubators.

Please join our challenge to create
the “Healthcare Innovation Ecosystem” in Japan!

Application & inquiries ⇒ hvkyoto@krp.co.jp